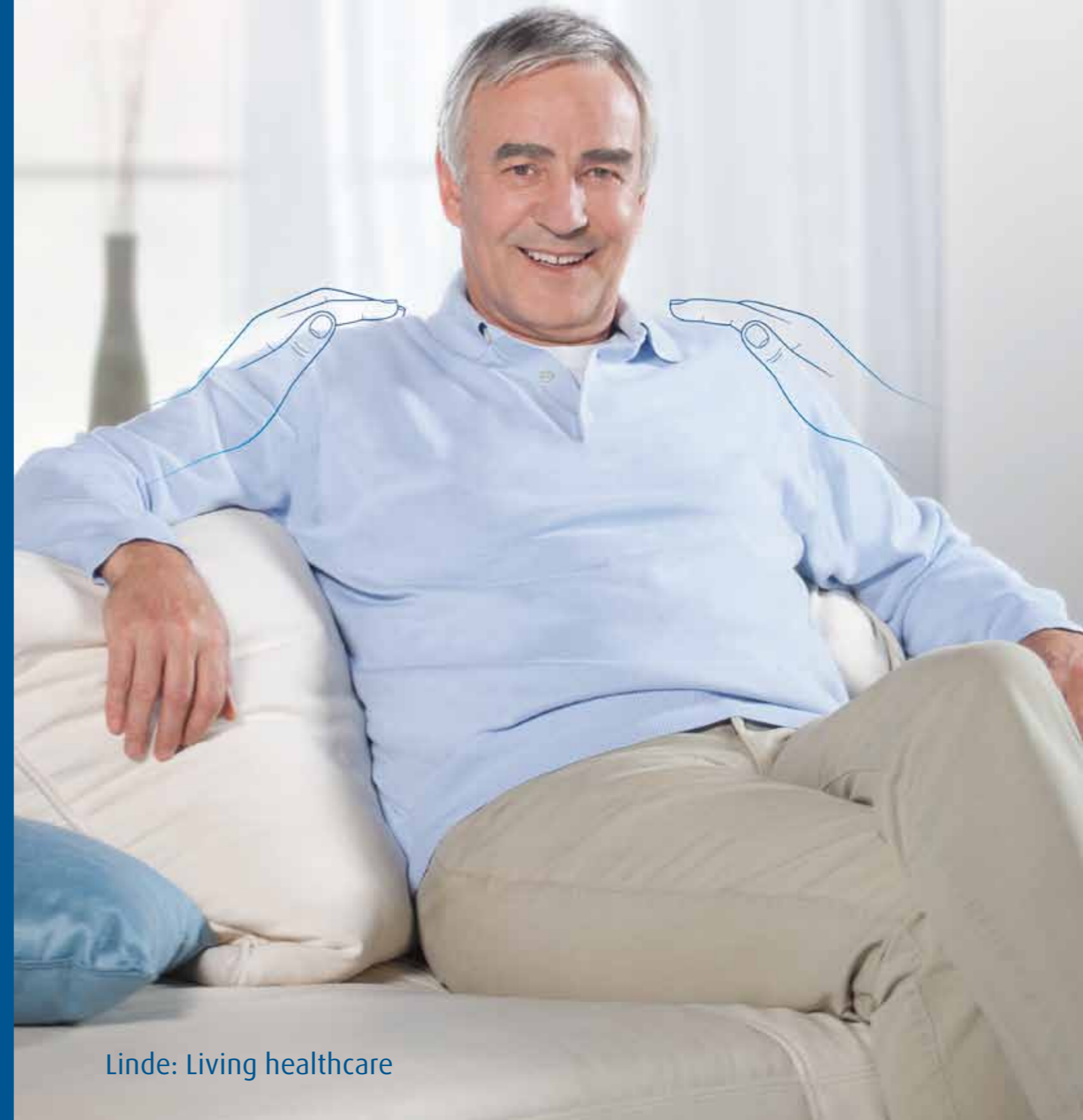


THE LINDE GROUP

Linde

A passion for care.
A partner for you.



Care you can count on.

Quality of life is highly prized today. People have ever-higher expectations in terms of health, longevity and freedom and standards of healthcare are continuously improving. However, the challenges are growing too. Ageing populations and rising levels of chronic conditions such as COPD, asthma, sleep apnoea and diabetes are stretching resources to the limit.

Homecare is an essential part of the solution. Advances in therapeutic techniques and medical technology mean that many more people can

A trusted partner.

We support prescribers and payers, coordinating closely with everyone involved in the treatment programme to ensure continuity of care and high efficiency. Patients' needs can change quickly, and we have the

receive the care they need in their own homes. This creates greater comfort and independence and reduced pressure on health services.

Over a million patients in more than 20 countries worldwide depend on Linde Healthcare for daily care and support. We provide comprehensive services focused on each patient's individual needs. Our skilled personnel are able to provide support and knowledge at every stage of the treatment process. Our depth of clinical experience makes a major contribution to the quality of life of our patients.

flexibility and the resources to respond rapidly to new circumstances. The result: dependable, responsive services that save time and help make resources go further.



An integrated approach to care. Quality homecare starts with understanding the patient's condition and individual needs.

Linde Healthcare has in-depth experience of the many conditions that can be managed through homecare. Our clinical personnel, including nurses and respiratory therapists, have the skills and knowledge required to deliver therapies effectively and provide comprehensive support to practitioners.

We work in close partnership with patients and practitioners to provide a homecare treatment programme that matches each patient's

individual needs. Our therapies help physicians achieve their clinical goals and ensure quality of care for the patient.

Naturally, the involvement of patients and their families makes an enormous contribution to the outcome of therapy. We work extensively with education for the patient and family, providing practical support and advice as well as training in the use of devices and equipment.

Our therapies.

Our main focus is on respiratory homecare, with a number of additional related therapies for chronically ill patients. Our treatment areas include, amongst others, home oxygen, ventilation and sleep therapies, as well as nutrition offerings. Within these areas we provide a full range of services, which are coordinated to ensure successful treatment outcomes and high levels of efficiency.

Therapies can be supported by additional services, where by we remotely monitor patients at regular intervals and give medical professionals quick and easy access to the data.

We support the treatment process, from needs assessments to nursing services, training and setup and patient monitoring. We provide expertise in selecting the right equipment and take care of delivery, installation and maintenance.





The patient comes first.

Linde Healthcare's homecare services are underwritten by a commitment to provide therapy at home that is as safe and secure as hospital-based treatment. We take care of every detail to make this possible and aim to ensure a high-quality, cost-effective solution that improves the quality of our patients' everyday lives.

It's natural that the patient should always be at the centre of the therapeutic approach and we are dedicated to providing responsive services that take their needs and wishes. This means listening carefully, treating every patient as an individual, and always respecting their dignity and privacy.

When it comes to homecare services, we believe people make all the difference and believe that trust is essential. The medical knowledge

and experience of our staff ensures that patients and their families feel comfortable and have confidence in the treatment. Our services are founded on a dedication to the highest ethical standards.

Responsive services are as important at home as they are in hospital. We aim to provide timely assistance, making sure needs are completely covered. We are on hand to provide support, guidance and information to patients, families and caregivers.

Optimal care services require the right equipment. Our therapies are delivered with the aid of quality equipment, supported by our technical know-how.



Proven performance.

Doctors and other clinical staff work under a lot of pressure every day and time is a precious commodity. Having Linde Healthcare as a partner assures them that their patients are in good hands and that the prescribed treatment regimen will be carried out reliably and accurately.

We share clinical practitioners' commitment to securing the best possible treatment outcomes for patients, and our services are based on proven therapies. Building on our clinical knowledge and wide experience of respiratory therapies, we can support the treatment regimen at every stage – from diagnosis and planning to ongoing services, patient education and follow-up.

We also set up and maintain equipment, train patients, and advise on prescribed therapies. Linde Healthcare does not depend on a specific

provider for homecare equipment, and as a result we can ensure that equipment selection and setup are performed in accordance with the patient's individual needs. All backed by the promise of timely and reliable delivery based on our well-established infrastructure.

Our services ensure a smooth and efficient process with good communications. This involves, for instance, monitoring the treatment process as required, providing feedback about the situation at home, and delivering timely and thorough reports to doctors. Effective therapy is all about teamwork, and we work in close cooperation with everyone involved. Through this collaboration we help to secure a successful transition to homecare.



The power of certainty.

Our services play an important role in securing continuity of care. We act as a capable link in the homecare chain, ensuring effective coordination between clinical staff, payers, patients and families. We help to ensure a smooth and efficient process that makes the most of available resources.

Linde Healthcare is a trusted partner with a proven track record. Our long-term outlook enables us to ensure excellent value over time, with greater stability and minimised follow-up costs.

Strong governance is central to the way we work. We strictly comply with contractual agreements and legal regulations and always adhere to the highest ethical standards in everything we do. We are trusted for our independence, which enables us to ensure the best therapy solution for each individual case.